

Studies indicate 30 percent of energy consumed in buildings is either unnecessary or inefficient. A corresponding 30 percent reduction in energy consumption can lower operating costs by \$25,000 per year for every 50,000 square feet of office space.

Bottom-up solutions. Bottom-line impact.

One of the biggest challenges facing organizations today is the rising cost of utilities. Central Mechanical Wichita and Linc Services have developed and implemented innovative energy solutions across many commercial applications to reduce/control energy consumption. Our proven experience in facility management and expertise in mechanical systems and energy performance allows us to create a program designed specifically to maximize efficiency and lower your total cost of operation.

The process starts with a detailed assessment of your existing utility services and mechanical systems and includes a comprehensive energy study that compares energy usage to area weather trends. We then analyze the information, formulate strategic recommendations and estimate your potential savings. CMW can manage your entire program through our bundled energy solutions and guaranteed maintenance programs or help you implement individual, smart energy technology solutions. The benefit to you is reduced operating cost, reduced environmental impact and enhanced compliance. There is also potential for reduced utility rates as often we discover clients are being billed for utilities at higher rates than they should be.

CMW is committed to continuous improvement. Scheduled measurement and verification are critical to our process and inform new initiatives and strategies. And our customer assurance review and evaluation (CARE) communications process ensures clients are always in the loop.



CMW is proud to be the only Linc Service affiliate in south central Kansas. Only one mechanical contractor out of 100 qualifies to become part of Linc Service's award-winning network. Linc Service has raised the bar in the facility service industry with its strict standards, extensive training programs, proven processes and progressive use of technology.



Serving diverse markets for more than 20 years.

Central Mechanical Wichita is a full-service mechanical contractor delivering custom solutions and unexpected customer service. Our team is experienced and informed, and works within the boundaries of processes designed for accountability. The bottom line for our clients is maximized efficiency, reliability, sustainability and profitability.

- › Commercial
- › Government
- › Education
- › Industrial
- › Health Care
- › Religious



Delivering for the Post Office. A CMW success story.

Situation

The U.S. Postal Service has undertaken an initiative to reduce energy consumption at its processing and distribution centers across the U.S. The facility in Wichita, Kan., was included in this effort.

Solution

CMW conducted an initial utility and energy evaluation, including 12-month utility profile, comparison to typical weather data and review of site conditions. Based on this evaluation a project specific plan was developed. The plan included retrofit of various lighting and lighting energy controls; existing workroom and high bay lighting was replaced with new fluorescent lighting. New occupancy sensors were installed in offices and associated areas.

Bottom Line

The U.S. Postal Service's processing and distribution center in Wichita is experiencing an estimated annual energy savings of more than \$36,000. CMW has been involved in similar projects in Omaha, Neb., and Las Vegas, Nev. Both of these facilities are seeing significant returns. The Omaha facility is saving more than \$44,000 annually, and Las Vegas is experiencing an unbelievable \$250,000 in annual savings.

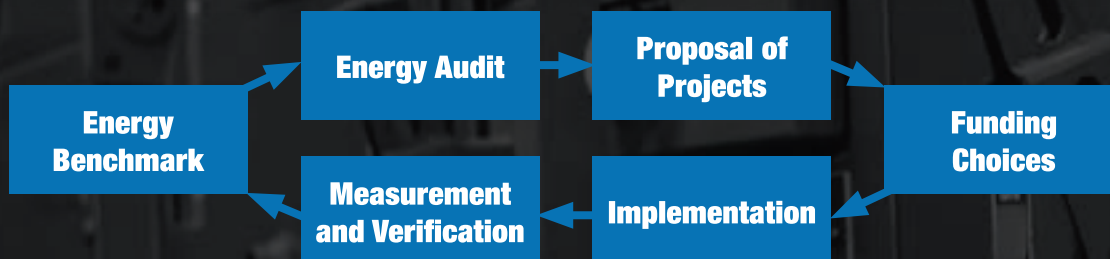
Call CMW to find out what we can do to impact your bottom line.



Central Mechanical Wichita Inc.

806 E. Skinner
P.O. Box 47343
Wichita, KS 67201
316.267.7676
fax 316.267.7684

Energy Services for Facilities



www.cenmech.com